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NewsFrame October, 2025

WSBPA to Stage Fall Meeting

Now that our leagues are in full swing and the pins are flying, it's the perfect moment for us to come together and celebrate our successes!

Let's share those inspiring stories of triumph, exchange valuable insights on the latest state and national BPAA partnerships and connect with fellow proprietors to discuss best practices that can help us all boost our revenue streams.

After all, collaboration is the secret sauce that turns good bowling centers into great ones! So, grab your favorite bowling shirt and join us for a fun-filled gathering—who knows, you might even pick up a few tips that will knock your socks off!

Remember, the more we share, the more we can grow together as a community, so let's strike up some great conversations!

SAVE THE DATES of: Monday & Tuesday November 17-18

Columbia Distributing Headquarters 20301 - 59th Place South - Kent, WA www.coldist.com



AGENDA



Monday November 17

- Arrival: 4:30 p.m. Welcome Reception / Tours of Facility:
 Columbia Distributing Kent, WA
- 6:30 p.m. Group Networking Event: Hosted Dinner Party: Joey's Restaurant – Tukwila – Southcenter Mall
 - 8:30 p.m. Doubletree Suites Southcenter

Tuesday November 18

- 8:30 a.m. Hosted Breakfast Columbia Distributing
 - 9:15 a.m. Welcome Address
- 9:30 a.m. "Building Your Adult Beverage Business" Columbia Distributing
 - 10:30 a.m. Coffee Break
- 10:45 a.m. "Trending Food Concepts for Bowling Centers" SYSCO Foods
 - Noon: Hosted Luncheon
- 12:45 p.m. "How We Package our Birthday and Corporate Parties"
 Best Practices Panel Discussion
 - 2:00 p.m. WSBPA Annual Meeting Discussion

A&D

Presenters:



"Turning Handsome Profits – Adult Beverages"

Columbia Distributing & Partners

"Tips to Making Your Food & Beverage Operations Reach New Revenue Goals"

SYSCO Foods

Meet Our Partners - Luncheon Introductions

Panel Discussion: Best Practices: Packing Birthday & Corporate Parties

AGENUA

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Hosted Hotel Room for WSBPA Members



Located across from the Southcenter Mall in Tukwila and ½ block from the site of Monday's social networking dinner at Joey's Restaurant

Fall Meeting Registration Portal: Click here: WSBPA Fall Meeting



"Bowling Day at the Ball Park 3" Attracts 1,300 Bowlers to T Mobile Park as the Mariners Defeat the Los Angeles Angels

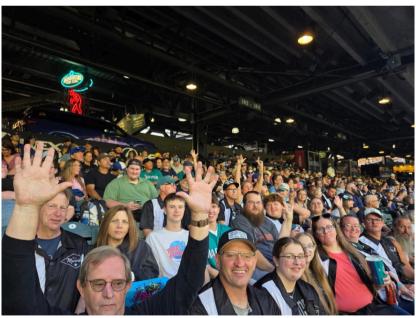
On Saturday evening, September 13th the Seattle Mariners welcomed "Bowling Night at the Ball Park" with 1,300 bowling enthusiasts in attendance during Fan Appreciation Night.

Everyone attending received a commemorative retro Bowling - Baseball jersey.

WSBPA President Chris Nash threw out the 1st pitch.









WSBPA Membership Renewal Begins This Month

Several convenient payment options are available to you including:

Online via the member portal

- Go to my.bpaa.com
- Login using the centers primary email account and password
- · Click on company orders to make payment

If you need login credentials email ronny@bpaa.com

Or by credit card, call 817.385.8303

Or by check to BPAA 621 Six Flags Drive Arlington TX 76011 Attn: John Karabatsos

Your continued support and participation is greatly appreciated!

Questions call Greg at 206.762.6752 for WSBPA or 817.385.8303 for BPAA headquarters in Arlington,
Texas



If you have not attended BPAA's annual Summit in January, it's an ideal time to refresh after the hectic holiday season while meeting with fellow proprietors from across the country.

Special seminars January 18-20 are included in your registration fee of \$223.

- Save Time & Money Best Practices: Roger Coles
- Staying Driven During Disruptive Times: Janine Stange
 - Building a Hospitality Culture That Lasts: Jon Tosi
 - Winning Back Time-Using AI: Dan Mowery

\$239 room rates at the Marriott San Antonio on the River Walk WSBPA will be hosting a member social during the conference.

www.bpaa.com/bowlingsummit

Presenters in San Antonio





Roger Coles

Short on time but need professional-looking results? Canva makes it simple. Whether you're brand-new to the platform or already a casual user, this session will walk you through the essentials and share best practices that help you design faster and smarter. You'll leave confident that you can step up your Canva game—saving time while creating polished, impactful materials with ease.



Jon Tosi

Hospitality isn't just a smile at the front desk—it's a culture that must run through every part of your business. In this powerful session, the Vice President of Operations for Kings Entertainment shares the real-world story of how their team built structures that don't just talk about hospitality but make it part of everyday operations.

Janine Stange

Running a business often means blurred lines, constant challenges, and the temptation to procrastinate. In this energizing session, Janine shares strategies to help you stay focused and empowered. no matter what's happening around vou. Through her engaging stories and interactive approach, you'll explore a simple, repeatable framework designed to help you embrace change with confidence, sharpen your sense of purpose, and keep progress moving forward. Walk away ready to lead with clarity and consistency—even in the most disruptive seasons.



Dan Mowery

Running a bowling center leaves little room for wasted time—and that's where AI can help. As a proprietor himself Dan skips the tech jargon and shows you simple, no-code AI agents designed to take work off your plate, from staff scheduling to guest communication and inventory

You'll learn how to define what true hospitality means for your center and discover practical steps to get your team to live it daily. Walk away inspired and equipped to create a culture that turns guests into loyal fans.

updates. You'll see live demonstrations of three powerful templates, discover how centers are already saving time and money, and walk away with a step-by-step plan to launch your first agent in under an hour.

The 30th Anniversary for the WSBPA Jackpot Classic Tournament Returns to the Orleans Bowling Center in Las Vegas in 2026

300 bowlers are expected to lace up their shoes and compete for an estimated prize fund of \$120,000 at The Orleans Resort Casino in Las Vegas Tuesday June 2 through Friday June 5, 2026.

75, four-person teams are receiving special invitations to participate in the celebration marking 30 years of competition since the event was launched in 1996.

Special tournament room will be announced shortly.

Only 23 four-person team spots remain! Secure your four-person spots at: https://jackpotclassic.org

 ${\it 30th\,Anniversary\,Celebration:\,WSBPA\,Jackpot\,Classic\,Tournament}$

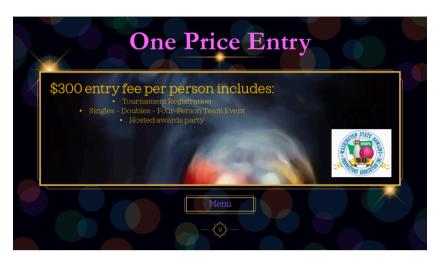




WSBPA to return to Grand Sierra Resort in Reno to Stage "String Machine Championship" in March







MARCH 6-7, 2026

Sunday	Monday	Tuesday	Wednesday	Thursday	friday	Saturday
1	,	,	'	5	6	7
•	,	10	11	12	13	14
15	16	17	18	19	20	21
22	25	24	25	26	v	28
29	30	31	1	2		



WSBPA Legislative Report

Legislative Update: Significant Cost Increases Coming in 2026

Labor & Industries has proposed an 11% workers' compensation rate increase specifically for bowling centers and skating rinks, far exceeding the statewide average of 4.9%. This translates to approximately \$122 in additional costs per full-time employee annually, with employers bearing 75% of the increase.

Additionally, new IRS guidance creates unexpected federal tax liabilities for Washington's Paid Family and Medical Leave program, effective January 1, 2026, potentially requiring structural changes to how premiums are allocated between employers and employees.

Starting January 1, 2026, bowling centers will also face updated single-use bag fee requirements, with plastic bag fees increasing from 8 cents to 12 cents, while new technology tax changes effective October 1, 2025, now subject custom software purchases to retail sales tax.

Members are encouraged to review the full legislative report and consider participating in public hearings on workers' compensation rates scheduled for October 28-30, as these changes represent budget planning considerations for the upcoming year.

The association will continue monitoring these developments and advocating for member interests as implementation details emerge.

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